

MEMORANDUM OF UNDERSTANDING

BETWEEN

**AKHIL BHARATIYA MARATHA SHIKSHAN PARISHAD'S
ANANTRAO PAWAR COLLEGE OF ENGINEERING AND
RESEARCH
DEPARTMENT OF ARTIFICIAL INTELLIGENCE AND
DATA SCIENCE**

(Hereinafter referred to as "APCOER" or "First Party")

AND

MAHAGURU AI

(Hereinafter referred to as "MahaGuru AI" or "Second Party")



PREAMBLE

This Memorandum of Understanding ("MoU") is executed on this _____, at Pune, Maharashtra, India.

WHEREAS, Anantrao Pawar College of Engineering and Research, Pune is an educational institution affiliated to Savitribai Phule Pune University (SPPU), approved by the All India Council for Technical Education (AICTE), and committed to fostering innovation, entrepreneurship, and holistic student development;

AND WHEREAS, Mahaguru AI is an educational technology startup founded by students of APCOER, dedicated to providing an AI-powered career guidance and mentorship platform that helps students understand their life and career aspirations, develop critical thinking abilities, and receive psychological support through advanced AI-based conversational technology;

AND WHEREAS, both parties recognize the mutual benefits of collaboration in enhancing student development, promoting innovation, and supporting student entrepreneurship;

NOW THEREFORE, in consideration of the mutual covenants and agreements contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, both parties hereby agree to enter into this Memorandum of Understanding on the following terms and conditions:

ARTICLE I – OBJECTIVES

The primary objectives of this MoU are:

- 1.1 To establish a collaborative framework between APCOER and MahaGuru AI for promoting student career development, mental wellness, and entrepreneurial growth.
- 1.2 To provide APCOER students with access to innovative AI-powered career guidance and mentorship tools developed by Mahaguru AI.
- 1.3 To support student entrepreneurship and innovation within the college campus ecosystem by providing infrastructure and institutional support.
- 1.4 To create a mutually beneficial relationship that enhances the academic and professional development of students while supporting the growth of a student-led technology startup.
- 1.5 To foster a culture of innovation, self-discovery, and holistic development among the student community.

ARTICLE II – SCOPE OF COLLABORATION

Both parties agree to collaborate in the following areas:

2.1 Product Promotion and Awareness

Upon launch, APCOER agrees to promote MahaGuru AI's platform through official communication channels (campus groups, notice boards, digital platforms, college website) and facilitate awareness sessions during orientation programs and institutional events, subject to academic calendar and prior approval.

2.2 Conduct of Educational Sessions

APCOER shall permit MahaGuru AI to conduct seminars, webinars, workshops, and classroom sessions (subject to academic schedule and prior approval), participate in college events and career fairs, and conduct user research with students (with appropriate consent).

2.3 Infrastructure and Workspace Support APCOER agrees to provide MahaGuru AI with:

- a) A dedicated workspace within campus for 2-10 team members with basic infrastructure (desks, chairs, storage, electrical connectivity).
- b) High-speed internet connectivity and access to computer systems, projectors, and common facilities (meeting rooms, seminar halls) subject to availability and booking procedures.
- c) Workspace access during regular college hours (typically 9:00 AM to 6:00 PM on working days), extendable by mutual agreement, subject to security protocols and institutional guidelines.

2.4 Intellectual and Academic Collaboration

MahaGuru AI may collaborate with APCOER faculty and students for research and product development. Both parties may jointly organize events, competitions, and programs related to career development, mental health awareness, and entrepreneurship. APCOER faculty may provide voluntary mentorship, and student interns may be engaged subject to college policies.

ARTICLE III – RESPONSIBILITIES OF FIRST PARTY (APCOER)

3.1 APCOER shall extend institutional support to MahaGuru AI's operations within the agreed scope and in accordance with institutional policies.

3.2 APCOER shall designate a Faculty Coordinator to serve as the primary liaison with MahaGuru AI for smooth execution of activities under this MoU.

3.3 APCOER shall facilitate necessary approvals for conducting seminars, webinars, classroom sessions, and events, subject to the academic calendar, availability of resources, and institutional policies.

3.4 APCOER shall provide the agreed infrastructure and workspace facilities as specified in Article II, Section 2.3.

3.5 APCOER reserves the right to monitor and review activities conducted by MahaGuru AI on campus to ensure alignment with institutional values, ethical standards, and educational objectives.

3.6 APCOER shall not be responsible for the content, accuracy, or effectiveness of MahaGuru AI's platform or services, and shall not be liable for any claims arising from student usage of the platform.

3.7 APCOER shall provide reasonable support for MahaGuru AI's participation in institutional events and entrepreneurship initiatives.

ARTICLE IV – RESPONSIBILITIES OF SECOND PARTY (MAHAGURU AI)

4.1 MahaGuru AI shall ensure all content and activities are ethical, accurate, culturally sensitive, and aligned with educational values, while respecting APCOER's academic schedule, institutional policies, and code of conduct.

4.2 MahaGuru AI shall provide quarterly updates to the Faculty Coordinator regarding product development, student engagement metrics, and outcomes.

4.3 MahaGuru AI shall maintain strict data confidentiality and security in compliance with the IT Act, 2000 and DPDP Act, 2023, implement appropriate data protection measures, obtain necessary user consents, and ensure student data is not shared with third parties without explicit consent.

4.4 MahaGuru AI shall acknowledge APCOER's support prominently in all promotional materials, presentations, and public communications related to this collaboration.

4.5 MahaGuru AI shall maintain the workspace in good condition, be liable for damages, ensure team compliance with campus security protocols, avoid conflicts with APCOER's interests, and provide APCOER students with priority access and special benefits as institutional gratitude.

ARTICLE V – INTELLECTUAL PROPERTY RIGHTS

5.1 All intellectual property developed independently by MahaGuru AI (including software, algorithms, content, branding, and technology) shall remain the sole property of MahaGuru AI.

5.2 Any intellectual property jointly developed shall be co-owned, with usage, licensing, and commercialization terms decided through a separate written agreement.

5.3 Both parties shall respect each other's existing intellectual property rights and shall not use the other party's name, logo, or branding without prior written consent, except as permitted under this MoU.

5.4 MahaGuru AI grants APCOER a non-exclusive, non-transferable license to reference this collaboration in institutional reports and communications.

ARTICLE VI – FINANCIAL ARRANGEMENTS

6.1 This MoU involves no financial obligations from either party unless separately agreed in writing.

6.2 APCOER shall provide workspace, infrastructure support, and operational costs (electricity, internet, maintenance) at no cost to MahaGuru AI as part of its commitment to student entrepreneurship.

6.3 Costs for specific activities beyond the agreed scope shall be borne by the organizing party or shared as mutually decided in writing.

6.4 MahaGuru AI shall bear all costs related to its business operations, product development, team salaries, and commercial activities.

ARTICLE VII – DURATION AND TERMINATION

7.1 Duration: This MoU shall remain valid for THREE (3) years from execution and may be renewed upon mutual written consent.

7.2 Termination by Notice: Either party may terminate with SIX (6) months prior written notice.

7.3 Termination for Breach: In case of material breach, termination with THIRTY (30) days notice after opportunity to rectify.

7.4 Consequences: Upon termination, MahaGuru AI shall vacate workspace within 30 days, both parties shall settle obligations, and confidentiality/IP provisions shall survive termination.

ARTICLE VIII – DATA PROTECTION AND STUDENT PRIVACY

8.1 MahaGuru AI shall comply with the IT Act, 2000 and DPDP Act, 2023, implement appropriate technical and organizational measures to protect student data, and ensure voluntary student participation with appropriate consent mechanisms.

8.2 MahaGuru AI shall provide clear privacy policies and terms of service explaining data collection, usage, and protection practices. Students shall have rights to access, correct, or delete their personal data.

8.3 APCOER shall not be responsible for any data breaches, privacy violations, or security incidents related to MahaGuru AI's platform or services.

ARTICLE IX – GENERAL PROVISIONS

9.1 This MoU shall be governed by the laws of India. Amendments require written mutual consent by authorized representatives.

9.2 This MoU represents the entire agreement and supersedes all prior discussions. If any provision is invalid, remaining provisions continue in effect.

9.3 No waiver of breach constitutes waiver of subsequent breaches. This MoU creates no partnership, joint venture, or agency relationship.

9.4 Neither party shall assign rights/obligations without prior written consent. Notices shall be in writing via personal delivery, registered post, or email to specified addresses.

9.5 Both parties shall comply with all applicable laws. This MoU may be executed in counterparts, each deemed an original.

ARTICLE X – ADDRESSES FOR COMMUNICATION

For APCOER:

Anantrao Pawar College of Engineering and Research
S. No. 103, Shahu College Road, Laxminagar, Parvati Ramana.
Pune, Maharashtra, India
Pin Code: 411009

Contact Person: Prof. Amol Naikoji
Designation: Faculty coordinator
Email: amol.naikoji@abmspcer.org
Phone: +91 9511700748

For MahaGuru AI:

MahaGuru AI
Opp. to Sahyadri Ground Parvati, Laxmi Nagar, Parvati Paytha
Pune, Maharashtra, India
Pin Code: 411009

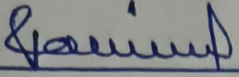
Contact Person: Aviraj Virape
Designation: Founder & CEO
Email: virapeviraj@gmail.com
Phone: +91 9921883944



SIGNATURES

IN WITNESS WHEREOF, the parties hereto have executed this Memorandum of Understanding through their duly authorized representatives on the date first written above.

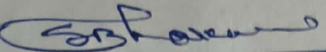
FOR ANANTRAO PAWAR COLLEGE OF ENGINEERING AND RESEARCH (First Party):

Signature: 

Date:

Name: **Mrs. Pramilatai Gaikwad**

Designation: **General Secretary ABMS Parishad, Pune**

Signature: 

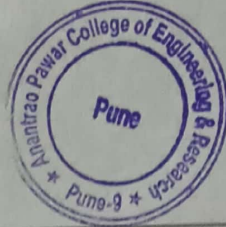
Date:

Name: **Dr. Sunil B. Thakare**

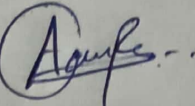
Designation: **Principal, ABMSP's Anantrao Pawar College of Engineering and Research**

Place: Pune, Maharashtra

College Stamp:



FOR MAHAGURU AI (Second Party):

Signature: 

Date: 04/12/2025

Name: **Mr. Aviraj Virape**

Designation: **Founder & CEO, Mahaguru AI**

Place: Pune, Maharashtra

WITNESSES

Witness 1:

Signature:

Musale
04-12-25

Date:

04/12/2025

Name: **Dr. Jitendra R. Musale**

Designation: **Head of department, Artificial Intelligence and Data Science**

Witness 2:

Signature:

Amol

Date:

04/12/2025

Name: **Prof. Amol Naikoji**

Designation: **Assistant professor, Artificial Intelligence and Data Science**

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