

MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

**A.B.M.S.PARISHAD'S ANANTRAO PAWAR COLLEGE OF
ENGINEERING & RESEARCH S.No.103, Shahu College Road, Parvati,
Pune-411009, Maharashtra (India)**

&

Giri's TECH HUB Pvt. Ltd. Pune

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 13th June 2025

BETWEEN

A.B.M.S.PARISHAD'S ANANTRAO PAWAR COLLEGE OF ENGINEERING & RESEARCH S.No.103, Shahu College Road, Parvati, Pune-411009, Maharashtra (India), the First Party represented herein by its Principal, Dr. Sunil B. Thakare (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AND

Giri's TECH HUB Pvt. Ltd., Pune, Maharashtra, India, and represented herein by its Director Mr. Adinath Giri (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

This Memorandum of Understanding is made between A.B.M.S. PARISHAD'S ANANTRAO PAWAR COLLEGE OF ENGINEERING & RESEARCH S.No.103, Shahu College Road, Parvati, Pune-411009, Maharashtra (India) and Giri's TECH HUB Pvt. Ltd., Pune, Maharashtra, India. This MOU shall remain in effect for a period of [2 years] from the date of signing, unless terminated earlier by mutual agreement.

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

- A) First Party is a Higher Educational Institution named: A.B.M.S.PARISHAD'S ANANTRAO PAWAR COLLEGE OF ENGINEERING & RESEARCH S. No.103, Shahu College Road, Parvati, Pune-411009, Maharashtra (India)
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.
- E) Giri's TECH HUB Pvt. Ltd., Pune, Maharashtra, India, the Second Party is engaged in Skill Development and Education Services in the fields of *Java programming (Core Java, Advanced Java, Full Stack Java Development), Python, .NET, and other in-demand IT technologies, focusing on industry-based training, practical experience, and placement support.*
- F) Giri's TECH HUB Pvt. Ltd. Pune the Second Party is promoted by Mr. Adinath Giri, (Director, Giri's TECH HUB Pvt. Ltd. Pune.) with Pune, Maharashtra, India
- G) Give related information, its branches, and dimensional information about the industry concerned with whom the MoU is sworn.

The background of company is - Our core mission is to bridge the gap between academic learning and industry requirements by providing high-quality, industry-based IT training. They focus on practical skills and placement support to prepare students for successful careers in the competitive tech industry

- H) **NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty

of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.

- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MoU

The First Party (APCOER) agrees to:

- **Facilitate Scheduling and Coordination:** APCOER will be responsible for facilitating the scheduling and coordination of all training sessions.
- **Provide Infrastructure:** APCOER will provide the necessary infrastructure, including classrooms, projectors, and any other essential equipment required for the training sessions.
- **Encourage Student Engagement:** APCOER will actively encourage student participation and provide support throughout the placement process to ensure maximum benefit for its students.

The Second Party (Giri's TECH HUB Pvt. Ltd.) agrees to provide the following services free of cost:

1. Training and Development:

- **Soft Skills Development:** Giri's TECH HUB Pvt. Ltd. will conduct sessions focused on essential soft skills, including communication, teamwork, leadership, and workplace etiquette.
- **Aptitude Training:** This training will be provided to prepare students for various recruitment tests and competitive examinations.
- **Placement Preparation:** Comprehensive guidance will be offered, covering resume building, conducting mock interviews, and providing industry-specific advice.
- **Interview Preparation Training:** Focused training will be given to prepare students for both technical and HR rounds of interviews.

2. Placement Support:

- **Facilitating Placement Calls:** Giri's TECH HUB Pvt. Ltd. will connect students with potential employers and facilitate placement opportunities.
- **Job Opportunity Dissemination:** Relevant job opportunities will be shared, and interviews will be scheduled for eligible students.
- **Role-Specific Guidance:** Guidance will be provided on how to effectively prepare for specific job roles or industries.

General Terms

2.1 Approvals and Permissions

- Both Parties agree to obtain all necessary internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.

2.2 Financial Commitment

- There is no financial commitment on the part of A.B.M.S. PARISHAD'S ANANTRAO PAWAR COLLEGE OF ENGINEERING & RESEARCH S. No.103, Shahu College Road, Parvati, Pune-411009, Maharashtra (India), the First Party, to undertake any program mentioned in this MoU. Any financial consideration will be dealt with separately.

CLAUSE 3 INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4 VALIDITY

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period Giri's TECH HUB Pvt. Ltd. Pune, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of Training Partner or Giri's TECH HUB Pvt. Ltd. Pune, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

5.1 To bridge the gap between industry and colleges Giri's TECH HUB Pvt. Ltd., Pune has come up with an initiative of "Campus Connect" under which Anantrao Pawar College Of Engineering & Research, Pune can avail below services from Giri's TECH HUB Pvt. Ltd., which will help students to gain knowledge and prepare themselves for IT opportunity as per latest industry requirements:-

Free Services under Campus Connect:-

Great question! To match the concise, actionable format like the Stepup MoU's Campus Connect offerings (e.g., "Seminars on any technology", "Workshops of 5 hours", etc.), we can extract and rewrite similar points from the previously discussed services offered by Giri's TECH HUB Pvt Ltd and support from APCOER.

Campus Connect Service Points (from Giri's TECH HUB MoU):

Training and Development

1. Seminars on Soft Skills and Workplace Etiquette
2. Workshops on Aptitude and Logical Reasoning (5-hour sessions)
3. Mock Interview Bootcamps (Technical + HR)
4. Resume Building & LinkedIn Profile Creation Sessions
5. Group Discussions & Personal Interview Techniques Workshop

Placement and Internship Support

6. Placement Opportunity Alerts via Email/Portal
7. On-Campus / Virtual Placement Drives (Job Fairs)
8. Job Role-Specific Interview Guidance Sessions
9. Internship Facilitation in IT and Core Domains
10. AICTE-registered Internship Opportunities

Faculty and Institutional Support

11. Faculty Development Program on Student Grooming and Employability Skills
12. Periodic Feedback Collection and Review Meetings
13. Guidance for Industrial Curriculum Alignment

Logistics and Execution (Supported by APCOER)

14. Classroom & Lab Setup for Technical Training Events
15. Coordination and Promotion of Training Schedules
16. Student Participation Encouragement Campaigns

It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be constructed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the Other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

First Party
APCOER Pune

Second Party
Giri's TECH HUB Pvt. Ltd. Pune

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be constructed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.

Agreed:

Giri's TECH HUB Pvt. Ltd., Pune, Maharashtra,
India

A.B.M.S.PARISHAD'S ANANTRAO PAWAR COLLEGE OF
ENGINEERING & RESEARCH S.No.103,Shahu College
Road, Parvati, Pune-411009, Maharashtra, India

This MoU is prepared in two identical copies. Each Party holds one original copy duly signed by the competent authority.

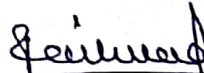
Signed Date:

Giri's TECH HUB Pvt. Ltd., Pune

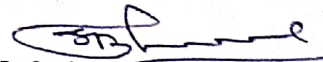
A.B.M.S.PARISHAD'S ANANTRAO PAWAR COLLEGE OF
ENGINEERING & RESEARCH Pune



Mr. Adinath Giri
Founder & Director
Giri's TECH HUB Pvt. Ltd., Pune
Date:



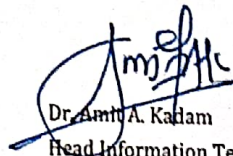
Mrs. Pramila Gaikwad:
General Secretary
ABMS Parishad, Pune
Date:



Dr. Sunil Thakare
Principal APCOER, Pune

Witness 1:

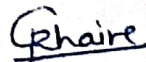
Witness 1:



Dr. Amti A. Kadam
Head Information Technology Department

Witness 2:

Witness 2:



Ms. Prajakta G. Khaire
Assistant Professor Information Technology Department